Sotirios Terzis

sotiriositerzis@gmail.com | +31 0613599967 | linkedin.com/in/sotirios-terzis/ | sotiriosterzis.com

EDUCATION & QUALIFICATION

University of Twente **September 2024 - July 2027**

- **BSc Mechanical Engineering – GPA: 7/10**
- **Minors:** Innovation and **Entrepreneurship** & Understanding Media
- Key Modules & Tools: Calculus, Thermodynamics, Fluid Mechanics, Machine Elements, System & Control Engineering, Life Cycle Analysis, MATLAB, SolidWorks

International School of Athens (ISA) **September 2012 - June 2024**

- High Level Subjects: Business Management, Physics, Mathematics Analysis & Approaches
- **Leadership Experience:** Student Council Representative, Volleyball team captain

WORK EXPERIENCE

Ariston Studios: Founder and CEO | aristonstudios.com **March 2025 - Present**

- **Founded and manage** a digital design and development studio delivering custom websites and digital solutions for clients
- **Developed custom AI tools** to automate customer-support queries, website change requests and personalised client guidance on website functionality
- Delivered **11** websites to customers and **5** to cooperatives between my agency and independent collaborators

Ariston Media: Founder and CEO | aristondigital.com **September 2026 - Present**

- Founded a digital media agency providing short-form video editing, social media content, paid advertising and digital marketing services, with an initial focus on the Greek healthcare sector

Apostolidis Law Offices: IT Manager & Technical Advisor **March 2025 - Present**

- Set up and maintained the firm's website, professional email accounts and core digital infrastructure
- **Advised a Colombian neo-bank** on technical pathways to enable European fund access of around $**100m+** for investment in **Greece** and the **UAE**, leveraging cross-border financial research and technical expertise

Netstudio: Sales Representative **April 2025 - May 2025**

- Conducted client conversations, explained service offerings and supported the sales process from initial outreach through follow-up and attended web development meetups as an agency representative

Coca Cola HBC: Mechanical Engineering Summer Intern **June 2023 - July 2023**

- Created educational presentations for other interns and new employees regarding the 5S system
- Worked under the direct supervision of the **head of the supply chain management department**

ACADEMIC PROJECTS

LaCasa Startup Project **August 2026 - Present**

- Developing an all-in-one proptech platform for the Dutch rental market, giving tenants and landlords a centralised dashboard to manage and track tenant screening, interviews, digital contracts, rent payments, maintenance requests and communications throughout the rental lifecycle, additionally aiming to reduce rental-processing time by at least 50%

Multidisciplinary Product Development **November 2025 - January2026**

- Collaborated in a multidisciplinary team on a Kraft Heinz product-development project, reimagining an existing product to improve inclusivity and broaden its target audience

Design of a Manual Patient Lift **April 2025 - July 2026**

- Collaborated in an 8 person team to design a manual patient-lift concept for Roessingh Center for Rehabilitation, investigating user needs, safety considerations, ergonomic requirements and functional constraints

POSITIONS OF RESPONSIBILITY

Student Mentor **September 2025 - Present**

- Mentored a total of **45** first year students across two years and facilitated academic skills sessions such as teamwork workshops, project exam simulations, poster pitch sessions, and peer review sessions

International School of Athens Summer Camp Teaching Assistant **June 2022 - July 2024**

- Assisted in the PHE department and coordinated in classrooms activities and off campus events

SKILLS & INTERESTS

3D Printing and Design: Designed and 3D printed functional parts and decorations for personal projects
Volleyball: Practiced for 5 years as a junior and senior varsity team captain, MVP award 2023 & 2024
Padel, Go-Karting, Beach Volleyball: Recreationally participated in these sports at the university of Twente
Software: Microsoft Office, LaTeX, MATLAB, SolidWorks, Granta EduPack, GaBi
Languages: Greek (Native), English (Fluent), Spanish (B1), German (B1), French (A1)